



## Base Pricing Sales Sheet Residential 20kW Air Cooled Selection

Level 1=Best	Base Price	Additional / Foot ATS/NG/GEN (On Wall) [Under Ground]	Brand	Description
1	\$8,196.85	(10/15/12) [20/40/24]	Cummins	Cummins Onan Air Cooled, 20KW, with Service Entrance Rated Transfer Switch. Integrated Web Server for remote monitoring and control.
2	\$7,895.00	(10/15/10) [20/40/24]	General Electric	GE 20kW Generator with GE 200A Symphony® II Service Entrance Rated Transfer Switch. Smarter system and fuel savings. Financed or no deposit price
3	\$7,395.65	(10/15/7) [20/40/24]	GE Cash Price	GE 20kW Generator with GE 200A Symphony® II Service Entrance Rated Transfer Switch. Smarter system and fuel savings. GE system when paying a deposit with remainder on startup.
4	\$6,995.22	(10/15/10) [20/40/24]	Briggs & Stratton	Briggs & Stratton 20kW Generator with GE-BASCO 200A Symphony® II Service Entrance Rated Transfer Switch. Rock solid system with or without load management.
5	\$6,820.00	(10/15/10) [20/40/24]	Generac	Generac 22 kW Air-cooled Standby Generator with Aluminum Enclosure and 200 Amp SE Rated ATS. Basic power generation system

Installation varies depending on location, fuel type, fuel source, wire and pipe length.

**Base Price includes:** ATS-Utility 10ft, NG plumbing 10 ft, GEN-ATS 10ft, Mount ATS, Place GEN, Connect ATS-Utility-GEN. Includes startup

**Base Price Excludes:** Permitting fees, management of permitting process, lawn restoration, accessories not listed.

Use the proper ATS/NG/GEN value for final turnkey amount of the sale and installation.

If the distance between the gas meter and the generator is 20 feet underground; \$40/ft \* 10 = \$400.00 additional cost.

If the distance between the generator and the transfer switch is 35 feet on wall: \$12/ft \* 25 = \$300.00 additional cost.

Generac Load Shedding controller and one module kit is \$190.58. Includes controller installation in ATS and one module installed on AC unit. Includes 25 feet of control wire for the module. Additional control wire is \$1.00 per foot installed. Additional Modules, (add up to three more), are \$53.28 plus installation. There are 4 levels of priority and a total of four modules can be used.

General Electric Smart Load Management modules for AC units are \$99.95 installed. Load Modules for Stoves, Dryers and Hot Water heaters are \$145.50 installed. There are no control wires on GE management modules. You may add an unlimited number of load management modules. There are 9 levels of priority and each module may be set to one of the 9.



## Base Pricing Sales Sheet Residential 8kW-13kW Air Cooled Selection

Level 1=Best	Base Price	Additional / Foot ATS/NG/GEN (On Wall) [Under Ground]	Brand	Description
1A	\$4,895.00	(10/20/12) [20/40/24]	General Electric	GE 8kW Generator with GE 200A Symphony® II Service Entrance Rated Transfer Switch.
1B	\$5,695.60	(10/20/12) [20/40/24]	General Electric	GE 13kW Generator with GE 200A Symphony® II Service Entrance Rated Transfer Switch.
2A	\$4,343.10	(10/20/12) [20/40/24]	Briggs & Stratton	Briggs & Stratton 8kW Generator with GE-BASCO 200A Symphony® II Service Entrance Rated Transfer Switch.
2B	\$5,153.00	(10/20/12) [20/40/24]	Briggs & Stratton	Briggs & Stratton 12kW Generator with GE-BASCO 200A Symphony® II Service Entrance Rated Transfer Switch.

Installation varies depending on location, fuel type, fuel source, wire and pipe length.

Base Price includes: ATS-Utility 10ft, NG plumbing 10 ft, GEN-ATS 10ft, Mount ATS, Place GEN, Connect ATS-Utility-GEN. Includes startup

Base Price Excludes: Permitting fees, management of permitting process, lawn restoration, accessories not listed.

Use the proper ATS/NG/GEN value for final turnkey amount of the sale and installation.  
 If the distance between the gas meter and the generator is 20 feet underground; \$40/ft \* 10 = \$400.00 additional cost.  
 If the distance between the generator and the transfer switch is 35 feet on wall: \$12/ft \* 25 = \$300.00 additional cost.

Generac Load Shedding controller and one module kit is \$190.58. Includes controller installation in ATS and one module installed on AC unit. Includes 25 feet of control wire for the module. Additional control wire is \$1.00 per foot installed. Additional Modules, (add up to three more), are \$53.28 plus installation. There are 4 levels of priority and a total of four modules can be used.

General Electric Smart Load Management modules for AC units are \$99.95 installed. Load Modules for Stoves, Dryers and Hot Water heaters are \$145.50 installed. There are no control wires on GE management modules. You may add an unlimited number of load management modules. There are 9 levels of priority and each module may be set to one of the 9.